



## Recommendation for Action

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**File #:** 21-2706, **Agenda Item #:** 50.

8/26/2021

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### **Posting Language**

Authorize award of a multi-term contract with Airgas Inc. d/b/a Airgas USA LLC to provide compressed medical grade oxygen services, for up to five years for a total contract amount not to exceed \$815,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Emergency Medical Services; Austin Fire Department.

### **Fiscal Note**

Funding in the amount of \$9,170 is available in the Fiscal Year 2020-2021 Operating Budget of Emergency Medical Services. Funding in the amount of \$4,413 is available in the Fiscal Year 2020-2021 Operating Budget of the Austin Fire Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Purchasing Office issued an Invitation for Bids (IFB) 9300 PAT1042REBID for these goods and services. The solicitation was issued on March 22, 2021 and it closed on April 20, 2021. Of the two offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135261)  
<[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=135261](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135261)>.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Paul Trimble, at 512-974-1714 or [Paul.Trimble@austintexas.gov](mailto:Paul.Trimble@austintexas.gov) <<mailto:Paul.Trimble@austintexas.gov>>.

**Additional Backup Information:**

The contract will provide compressed medical grade oxygen services. The oxygen will meet the Food and Drug Administration and United States Pharmacopeia regulatory requirements for oxygen used for human consumption. Medical grade oxygen is administered to patients when there is a need to increase the oxygen saturation level in their blood.

Oxygen cylinders are provided in five sizes for use by medic units and fire apparatuses, ambulances, and bike and wilderness rescue kits. The contractor will adhere to the requested Austin Fire Department (AFD) and Emergency Medical Services (EMS) delivery schedule and will pick up empty cylinders and deliver full cylinders to multiple sites. EMS maintains 17 ground sites including 10 hospitals, six stations, and the EMS warehouse where ambulance crews can re-stock oxygen cylinders. The AFD oxygen cylinder program is managed by AFD AirShop on 51<sup>st</sup> Street. All tanks shall be provided on a rental basis and the contractor is responsible for all cylinder maintenance and upkeep including testing.

The recommended contractor is the current provider for the City's medical grade oxygen services. This contract will replace a contract which expired on August 12, 2021. If the City is unable to secure a contract, EMS and AFD will be forced to procure the oxygen on the open market, likely resulting in higher prices and higher operations costs.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	2 yrs.	\$326,000
Optional Extension 1	1 yr.	\$163,000
Optional Extension 2	1 yr.	\$163,000
Optional Extension 3	1 yr.	\$163,000
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$815,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government that Works for All.